



ESG financing

Key services for your business

2023

kept

Kept integrates its ESG expertise into the traditional financing and investing advisory

Sustainable financing refers to raising debt funds aimed at implementation of environmentally friendly, energy-efficient projects and projects creating positive social impacts in communities. The main tools of sustainable financing are **green, social, sustainability-linked bonds and loans**.



Areas

01



Sustainable financing

- Optimal sourcing of sustainable financing
- Sustainable finance raising
- Evaluation whether or not a project meets the criteria of the EU Green and Social Taxonomies and other relevant documents
- Evaluation of a project's alignment with relevant sustainable financing standards' criteria (i. e. ICMA's Green Bond Principles, Social Bond Principles, Sustainability Bond Guidelines, CBI's Climate Bond Standards)
- Independent verification of a project's alignment with international sustainable financing principles and criteria (Second Party Opinion)
- Negotiations with banks and investors
- Investment memorandums
- Business plans, feasibility studies and funding strategies

02



Sustainable investing

- Investment policy or concept development
- Recommendations on asset class allocation
- ESG screening
- Evaluation whether or not a project meets the criteria of the EU Green and Social Taxonomies and other relevant documents
- Evaluation of a project's alignment with relevant sustainable financing standards' criteria (i. e. ICMA's Green Bond Principles, Social Bond Principles, Sustainability Bond Guidelines, CBI's Climate Bond Standards)
- Independent verification of a project's alignment with international sustainable financing principles and criteria (Second Party Opinion)
- Principles of asset portfolio management

03



Financial modeling, including ESG factors

- Evaluation of decarbonization expenses impact on company cash flows
- Evaluation of ESG risks impact on company / project cash flows

Kept assists through all stages

Start of the project



Our services

PHASE 1

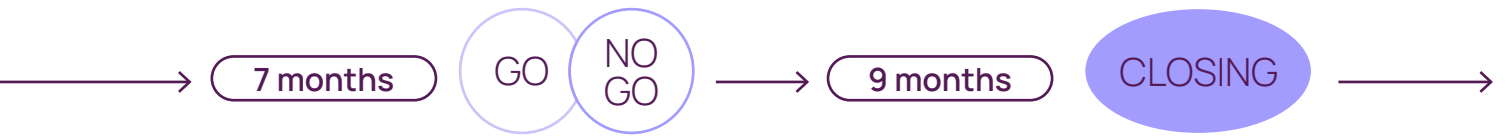
Initial evaluation, bankability analysis and initial structuring

- Preliminary analysis and review of project business plan and ESG profile including an analysis against the selected sustainable financing principles, the EU Green and Social taxonomies criteria and other relevant requirements
- Updating / designing a financial model to forecast the project economics considering ESG factors
- Analysis of opportunities and options for attracting sustainable financing in the capital markets
- Advise on an optimal contractual structure from the bankability perspective
- Support to sponsors in agreeing to an initial project framework, financing structure, sustainable financing terms
- Risk analysis, including ESG factors

PHASE 2

Detailed project structuring

- Production and distribution of RfPs
- Banks and investors presentations
- Coordination of due diligence process
- Comments on term sheet
- Business plan, feasibility study, information memorandum preparation (including client's ESG profile and, when applicable, a Second Party Opinion on the project's alignment with the sustainable financing principles)
- Assistance to banks throughout due diligence / ESG due diligence process
- Optimizing the structure of financing
- Negotiating best options for commercial insurance



Our services

PHASE 3

Financing commitments

- Assistance in finalizing the banks shortlist
- Evaluation of sustainable financing offers
- Appointment of Mandated Lead Arrangers
- Assistance in final negotiations on mandate letters and final term sheet
- Coordination of further due diligence / ESG due diligence

PHASE 4

Financial close

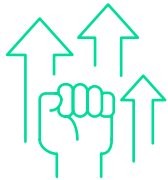
- Finalization of the ESG financing execution plan
- Finalizing due diligence / ESG due diligence
- Negotiation and documentation
- Assistance in the satisfaction of CPs and execution of first draw down (if required)
- Completion and hedging (if required)
- Post-completion support (if required)



Why Kept

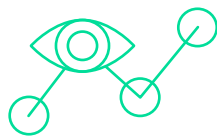
Strong team

A group of experts with extensive hands-on experience in all industries and certifications across the entire spectrum of ESG issues, which allows us to be on the same page with functional divisions



Multi-industry presence

Our services are used by major companies in all sectors of the economy, as well as government and public organizations. This puts us in a unique position as we approach any task with comprehensive knowledge of a subject matter



Leading practices

We apply global best practices, which we systematically monitor, while consistently developing our own methodology



Contact us



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